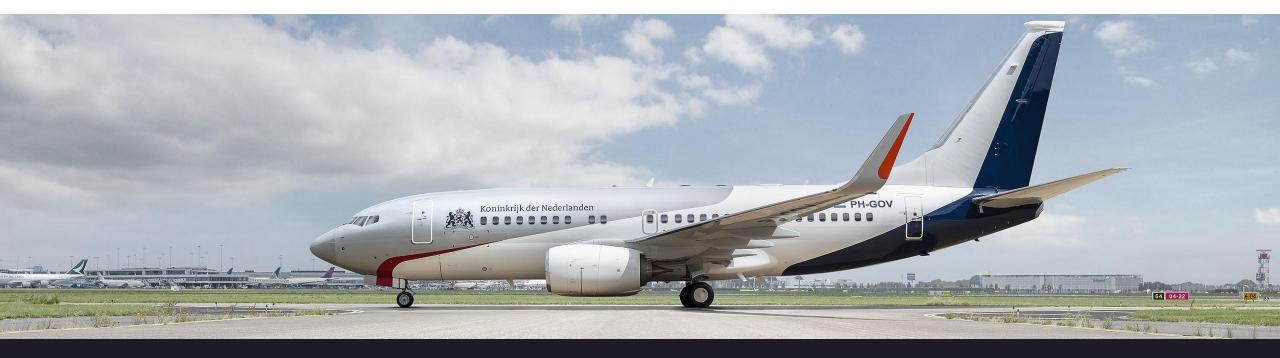






The State of the Netherlands – PH-GOV

ALTEA successfully managed the nose-to-tail acquisition and outfitting of the new governmental aircraft for the State of the Netherlands - a Boeing BBJ bearing the registration PH-GOV. The aircraft was delivered after a 12-month completion at Fokker Techniek. ALTEA supported the customer from the outset through to delivery.



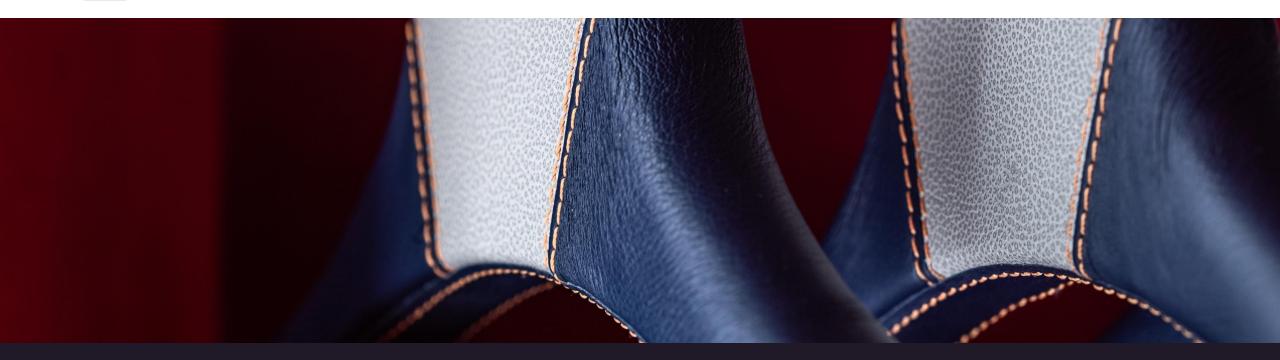


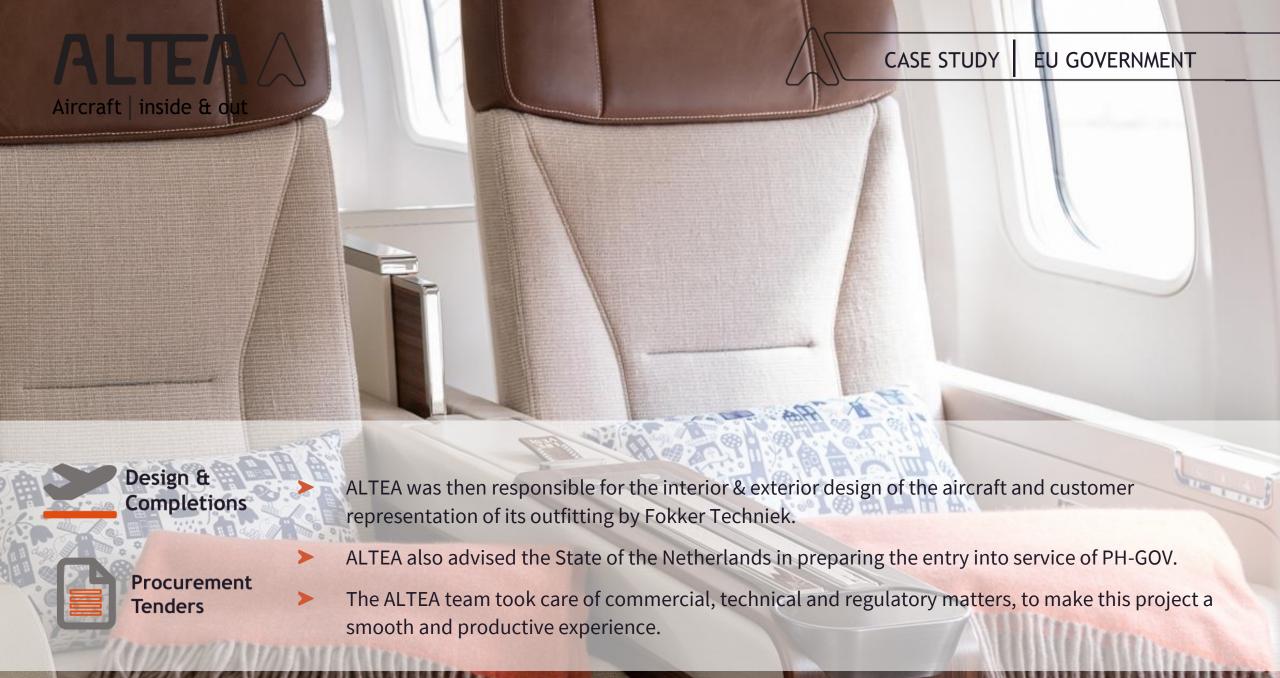




Over a four year period:

➤ ALTEA was the incumbent advisor to the State of the Netherlands for the procurement of the aircraft, acquired through a European tender that ALTEA co-authored. Among others, ALTEA played a pivotal role in conducting due diligence.









Design & **Completions**



Procurement Tenders

Major milestones

- Request for Proposal via EU Tender: July 2016
- Contract Award: April 2017
- Aircraft production oversight: February March 2018
- Aircraft completion & delivery: May 2018 June 2019



THE ALTEA difference

Our major achievements on this project

- ➤ Successful tender outcome, within the confines of stringent regulations and tender law, with no compromise on details
- ➤ Aircraft delivered on time and on budget
- ➤ Interior design / VIP completion winner at the International yacht & aviation awards 2020
- Best value for money outcome





Procurement Tenders



Inspections & **Valuations**



Consulting



Design & **Completions**







ALTEA 114 Power Road London W4 5PY

T +44(0)20 8995 3207

E: info@altea-aero.com

Altea | Copenhagen | London | Toulouse | Vancouver



www.altea-aero.com robin.dunlop@altea-aero.com +44 7711 327 192

