



The State of the Netherlands – PH-GOV

ALTEA successfully managed the nose-to-tail acquisition and outfitting of the new governmental aircraft for the State of the Netherlands - a Boeing BBJ bearing the registration PH-GOV. The aircraft was delivered after a 12-month completion at Fokker Techniek. ALTEA supported the customer from the outset through to delivery.





Design &
Completions



Procurement
Tenders

Over a four year period:

- ALTEA was the incumbent advisor to the State of the Netherlands for the procurement of the aircraft, acquired through a European tender that ALTEA co-authored. Among others, ALTEA played a pivotal role in conducting due diligence.





Design & Completions

- ALTEA was then responsible for the interior & exterior design of the aircraft and customer representation of its outfitting by Fokker Techniek.



Procurement Tenders

- ALTEA also advised the State of the Netherlands in preparing the entry into service of PH-GOV.
- The ALTEA team took care of commercial, technical and regulatory matters, to make this project a smooth and productive experience.



Design & Completions



Procurement Tenders

Major milestones

- Request for Proposal via EU Tender: July 2016
- Contract Award: April 2017
- Aircraft production oversight: February – March 2018
- Aircraft completion & delivery: May 2018 - June 2019

THE ALTEA difference

Our major achievements on this project

- Successful tender outcome, within the confines of stringent regulations and tender law, with no compromise on details
- Aircraft delivered on time and on budget
- Interior design / VIP completion winner at the International yacht & aviation awards 2020
- **Best value for money outcome**



Sales & Acquisitions



Procurement Tenders



Inspections & Valuations



Consulting



Design & Completions



Expert Witness



Aircraft | inside & out



CASE STUDY

EU GOVERNMENT



ALTEA similar projects

➤ Department of Defence, Ireland

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Aircraft | inside & out



CASE STUDY

EU GOVERNMENT

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