

Finance

ATR72-600 Financing and Re-financing

ALTEA arranged the first known sale and leaseback of two ATR72-600s and subsequently successfully completed a re-financing of the same aircraft upon transition to their next operators



Finance

Life cycle management to mitigate financial risk

- Completed first SLB to a US Lessor in 2014
- Arranged the purchase and re-financing of the same aircraft by a European Lessor in 2017
- Supported the placement of the same aircraft with new lessees in 2020/21



THE ALTEA difference

Our extensive network and understanding of regional aircraft through previous senior positions and regular interaction with financial institutions, manufacturers and airlines means:

- > We assess and mitigate asset and counterparty risk
- > We know and understand the needs of regional aircraft finance providers
- > Crucially, we know that markets change, and a few transactions fail years after completion. We support the ongoing performance of the transactions we complete with placement and re-financing services where needed
- > We manage regional aircraft transition between operators



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