

## The State of the Netherlands – PH-GOV

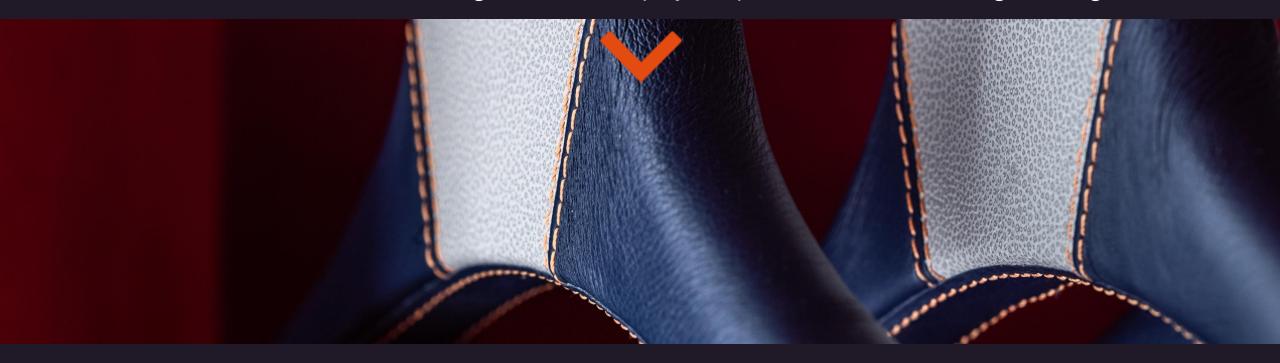
ALTEA successfully managed the nose-to-tail acquisition and outfitting of the new governmental aircraft for the State of the Netherlands - a Boeing BBJ bearing the registration PH-GOV. The aircraft was delivered after a 12-month completion at Fokker Techniek. ALTEA supported the customer from the outset through to delivery.





## Over a four year period:

> ALTEA was the incumbent advisor to the State of the Netherlands for the procurement of the aircraft, acquired through a European tender that ALTEA coauthored. Among others, ALTEA played a pivotal role in conducting due diligence.



- > ALTEA was then responsible for the interior & exterior design of the aircraft and customer representation of its outfitting at Fokker Techniek.
- > ALTEA also advised the State of the Netherlands in preparing the entry into service of the aircraft.
- The ALTEA team took care of commercial, technical and regulatory matters, to make this project a smooth and productive experience.





## Major milestones

- Request for Proposal via EU Tender: July 2016
- Contract Award: April 2017
- Aircraft production oversight: February March 2018
- Aircraft completion & delivery: May 2018 June 2019





## **THE ALTEA difference**

Our major achievements on this project

- Aircraft delivered on time and on budget
- Interior design / VIP completion winner at the International yacht & aviation awards 2020



140 years' collective completion experience 27 VIP completions



Aircraft worth \$1.1 billion acquired/sold/leased



Award winning design







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