

Assets

## New generation Turboprop Development

ALTEA concluded an in-depth Market Demand Assessment for DA to serve the sub-50 seat market with a state-of-the-art aircraft. We evaluated the competitive positioning, operating cost and economic life of the current incumbent fleet and advised on pricing.



Assets

## Addressing the market needs, ALTEA assessed:

- Scale of Replacement & Growth markets
- Operator ability to acquire new generation aircraft
- Benefits of next generation technology versus higher capital costs
- Future Propulsion Technology





## Assets

- > Inspection & Valuation – Protecting your asset value
- > Acquisition & Sale – Primary & secondary market applications
- > Advisory & Intelligence – Fleet & Aircraft Evaluation, economic & market benchmarking

The ALTEA team takes care of all financial, commercial, technical and regulatory matters, to make every project a smooth and productive experience.

## THE ALTEA difference

Our extensive network and understanding of regional aircraft through previous senior positions and regular interaction with manufacturers, financial institutions and airlines means:

- > We specialise in turboprops & regional jets
- > We optimise the balance of capacity, economics and performance for the required missions
- > We assess and mitigate asset and counterparty risk
- > We manage regional aircraft re-configuration and transition



30+ Industry Reports



35+ Benchmarking Studies



415+ Aircraft Inspections & Valuations



Aircraft | inside & out

CASE STUDY

DEUTSCHE AIRCRAFT

Find out more at: [www.altea-aero.com](http://www.altea-aero.com)  
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