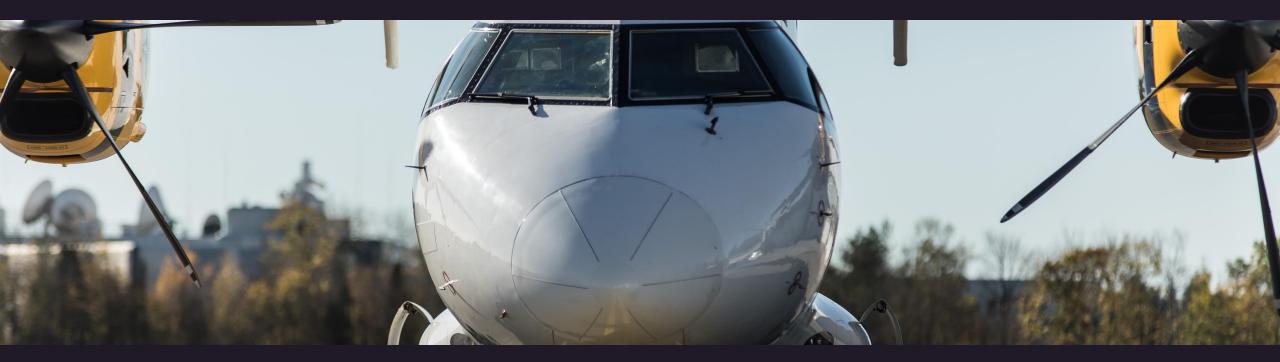


Assets

New generation Turboprop Development

ALTEA concluded an in-depth Market Demand Assessment for DA to serve the sub-50 seat market with a state-of-the-art aircraft. We evaluated the competitive positioning, operating cost and economic life of the current incumbent fleet and advised on pricing.





CASE STUDY DEUTSCHE AIRCRAFT

Assets

Addressing the market needs, ALTEA assessed:

- Scale of Replacement & Growth markets
- Operator ability to acquire new generation aircraft
- Benefits of next generation technology versus higher capital costs
- Future Propulsion Technology



ALTEA A Aircraft | inside & out

CASE STUDY DEUTSCHE AIRCRAFT

Assets

- Inspection & Valuation Protecting your asset value
- > Acquisition & Sale Primary & secondary market applications
- Advisory & Intelligence Fleet & Aircraft Evaluation, economic & market benchmarking

The ALTEA team takes care of all financial, commercial, technical and regulatory matters, to make every project a smooth and productive experience.



THE ALTEA difference

Our extensive network and understanding of regional aircraft through previous senior positions and regular interaction with manufacturers, financial institutions and airlines means:

- > We specialise in turboprops & regional jets
- > We optimise the balance of capacity, economics and performance for the required missions
- We assess and mitigate asset and counterparty risk
- We manage regional aircraft re-configuration and transition



30+ Industry Reports

CASE STUDY



35+ Benchmarking Studies



415+ Aircraft Inspections & Valuations

DEUTSCHE AIRCRAFT



CASE STUDY DEUTSCHE AIRCRAFT

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