



Procurement
Tenders



Consulting

Department of Defence, Ireland – Dassault Falcon 6X

ALTEA was responsible for defining and formalising the requirements, specifications, award criteria and scoring of the tender for the procurement of a new Ministerial Air transport Service aircraft for the Department of Defence, Ireland. **ALTEA was also responsible for** co-authoring the procurement contract. **Tender awarded to Dassault** for one Falcon 6X which was delivered in December 2025.





Procurement
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Quick turnaround

➤ From kick-off to tender release:

3 months



Consulting

➤ From kick-off to tender award and contract signature:

under 9 months

➤ From kick-off to aircraft delivery:

18 months





Procurement Tenders

The ALTEA proven methods

- ALTEA was able to quickly establish and formulate key objectives.
- Working closely with all stakeholders allowed ALTEA to meet their needs for rationalising and expediting the whole process, effectively and efficiently.



Consulting

- ALTEA continues to advise the Department of Defence, Ireland allowing the Air Corps to build expertise and resource, secure in the knowledge ALTEA can support when and if required.

THE ALTEA difference

Our major achievements on this project

- Successful tender outcome, within the confines of stringent regulations and tender law, with no compromise on details
- Tender awarded and procurement contract executed within less than 9 months from kick-off with tight resources and ambitious objectives
- **Best value for money outcome**



Sales & Acquisitions



Procurement Tenders



Inspections & Valuations



Consulting



Design & Completions



Expert Witness



ALTEA similar projects

- State of the Netherlands



Aircraft | inside & out

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